

FINANCIAL HIGHLIGHTS

The following table sets out selected IFRS financial information and other data of the Company and should be read in conjunction with the audited financial statements of the Company.

(in thousands of Canadian dollars, except number of cafés and per share amounts)	13 weeks ended December 29, 2012	13 weeks ended December 31, 2011	52 weeks ended December 29, 2012	52 weeks ended December 31, 2011
System sales of cafés ¹	\$53,515	\$54,404	\$194,387	\$193,660
Number of cafés – end of period	360	359	360	359
Same café sales growth ¹	(4.2%)	1.2%	(1.9%)	(0.1%)
Total revenue	\$7,785	\$7,363	\$26,346	\$25,001
Gross profit	\$6,638	\$6,603	\$22,823	\$22,778
Operating expenses	4,332	3,393	15,779	13,176
Impairment of goodwill and trademarks	15,294	-	15,294	-
Operating (loss) income	(\$12,988)	\$3,210	(\$8,250)	\$9,602
Amortization of property and equipment and intangible assets	324	287	1,167	832
Loss on disposal of property and equipment	42	20	70	36
Impairment of property and equipment	355	130	362	130
Impairment of goodwill and trademarks	15,294	-	15,294	-
Income before interest, tax, depreciation, amortization and impairment (“EBITDA”) ¹	\$3,027	\$3,647	\$8,643	\$10,600
(Loss) income before income taxes	(\$13,116)	\$3,116	(\$8,753)	\$8,887
Current income tax (charge)	(596)	(894)	(1,644)	(1,527)
Deferred income tax recovery (charge) excluding Conversion	1,688	(106)	993	(1,002)
Deferred income tax recovery due to Conversion ²	-	236	-	6,943
Net (loss) income for the period	(\$12,024)	\$2,352	(\$9,404)	\$13,301
Deferred income tax recovery due to Conversion ²	-	(236)	-	(6,943)
Impairment of goodwill and trademarks	15,294	-	15,294	-
Tax effect	(1,703)	-	(1,703)	-
Adjusted net income ¹	\$1,567	\$2,116	\$4,187	\$6,358
Basic and diluted (loss) earnings per share as reported	(\$1.21)	\$0.23	(\$0.95)	\$1.34
Adjusted basic and diluted earnings per share ¹	\$0.16	\$0.21	\$0.42	\$0.64
Total assets	\$88,680	\$105,554	\$88,680	\$105,554

¹ “System sales of cafés”, “Same café sales growth”, “EBITDA”, “Adjusted net income” and “Adjusted basic and diluted earnings per share” are not recognized performance measures under IFRS and, accordingly, may not be comparable to similar computations as reported by other issuers.

² At the annual and special meeting of unitholders held on June 10, 2010, the unitholders approved the proposed conversion from an income trust structure to a public corporation (“Conversion”). The Conversion was completed on January 1, 2011.