

## FINANCIAL HIGHLIGHTS

The following table sets out selected IFRS and certain non-GAAP financial measures of the Company and should be read in conjunction with the Unaudited Condensed Interim Financial Statements of the Company for the 13 weeks ended March 26, 2016.

| (In thousands of Canadian dollars, except same café sales, number of cafés, per share amounts, and number of common shares.) | 13 weeks ended<br>March 26, 2016 | 13 weeks ended<br>March 28, 2015 |
|--|----------------------------------|----------------------------------|
| System sales of cafés <sup>1</sup>   | \$39,071                         | \$43,174                         |
| Same café sales <sup>1</sup>   | (1.1%)                           | (1.1%)                           |
| Number of cafés - end of period  | 307                              | 344                              |
| Total revenue  | \$7,434                          | \$9,014                          |
| Operating costs and expenses   | \$8,167                          | \$8,946                          |
| Operating income (loss) <sup>1</sup>   | (\$733)                          | \$68                             |
| EBITDA <sup>1</sup>  | (\$327)                          | \$419                            |
| Net income (loss) and comprehensive income (loss)  | (\$606)                          | (\$76)                           |
| Basic and diluted earnings (loss) per share as reported <sup>2</sup>   | (\$0.05)                         | (\$0.01)                         |
| Total assets - end of period   | \$43,547                         | \$51,179                         |
| Number of weighted average common shares issued and outstanding  | 12,830,945                       | 12,830,945                       |

<sup>1</sup>See the section “Definitions and discussion on certain non-GAAP measures” for further analysis.

<sup>2</sup>Earnings per share is calculated using the weighted average number of common shares outstanding